ISIPHO CAPITAL
HOLDINGS

Sipho Mdanda

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Leading entrepreneur brings great minds together to form a single-stop solution where companies complement each other in manufacturing, engineering and automotive sectors.

This extracts value on both the demand and the supply side.

Sipho Mdanda is an innovative and result-driven leader who focuses on achieving quality results in this highly competitive environment. Mr. Mdanda is an experienced banker having honed his expertise at FNB where, amongst various positions, he was a Dealmaker in the Leveraged and Structured Finance division. Post his banking years he is growing his expertise in the business development and marketing fields while building partnerships with highly qualified individuals who are specialist in their respective fields. A cornerstone of his business has been to continuously build and motivate cross-functional teams that exceed expectations.

Mr. Mdanda holds a BPaed Degree from the University of Zululand, Honours BCom as well as a Master's degree in Business Leadership (MBL) from the University of South Africa. He was seconded to by the BankSeta to Canada on the Leadership Exchange Programme.

Personal Mission

Sipho Mdanda believes in empowerment and in creating an enabling environment for people who are driven to thrive.

Company Mission

To create and unlock value for all stakeholders through creating a portfolio of companies with synergistic value proposition and strong equity base.

Background & Education

Mr. Mdanda started his working career as a teacher at Vukuzakhe High School in Umlazi from 1992 to 1994 where he taught Accounting and Business Economics to Std 8-10 students. In 1995 he left the teaching profession to join the commercial industry and start a career with Sasol in Secunda.

This led to many new commercial endeavours over the next few years. He joined Iscor in Pretoria in 1996, Transnet (Promat) in 1998 and the FirstRand Group in 2001. Within these organisations, he moved from a buyer position, to strategic sourcing, management, senior management and executive management positions and worked along leading consulting firms including McKinsey and Gemini Consultants.

Thereafter, Mr. Mdanda spent 7 years in Leveraged Finance with FNB where he gained immense experience in the field of deal sourcing, structuring, negotiation and presenting credit papers to various committees within the Bank. However, here his predominant focus was on acquisition finance, management buy-in/out, balance sheet restructuring, startup finance and franchise finance with senior and mezzanine debt finance as funding instruments.

This has all accumulated in the forming of iSipho Capital through his experiences gained in Supply Chain Management, SMME Funding, Emerging Contractor Finance, Structured Finance and BEE Funding. Part of his business venture, after he left the Bank in 2013, includes the acquisition of Kholeka Engineering (Pty) Ltd in 2015 where he currently serves as the Managing Director.

Additionally Mr. Mdanda played a pivotal role in driving the management buyout of Smith Capital Equipment (Pty) Ltd in 2015 where he serves as the Chairman. He also identified, structured and arranged funding and acquired Anderson and Kerr Engineering (Pty) Ltd, Craw Engineering Supplies (Pty) Ltd, Mr. Coach (Pty) Ltd, Martiq 688 (Pty) Ltd, and Mega Drilling (Pty) Ltd. This was all accomplished by him securing funding using both the commercial banks like FNB and Standard Bank as well as the Development Funding Institutions like the National Empowerment Fund (NEF) and the Industrial Development Corporation (IDC).

Mr. Mdanda has inhabited executive roles in financial, mining, parastatal and government sectors. These roles have helped him in consolidating his experiences to grow iSipho Capital and group companies through various organic and acquisition growth strategies. This is accomplished by creating sustainable businesses with sustainable free cash flow as the main strategic thrust.

Influence

His influence was his mother who was a hard working farmer with a vision and commitment to community development. She was as tough as nails.

Direction

The strategic direction is the creation of a sound and balanced group of companies that could be listed on the JSE in the next 10 years.

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